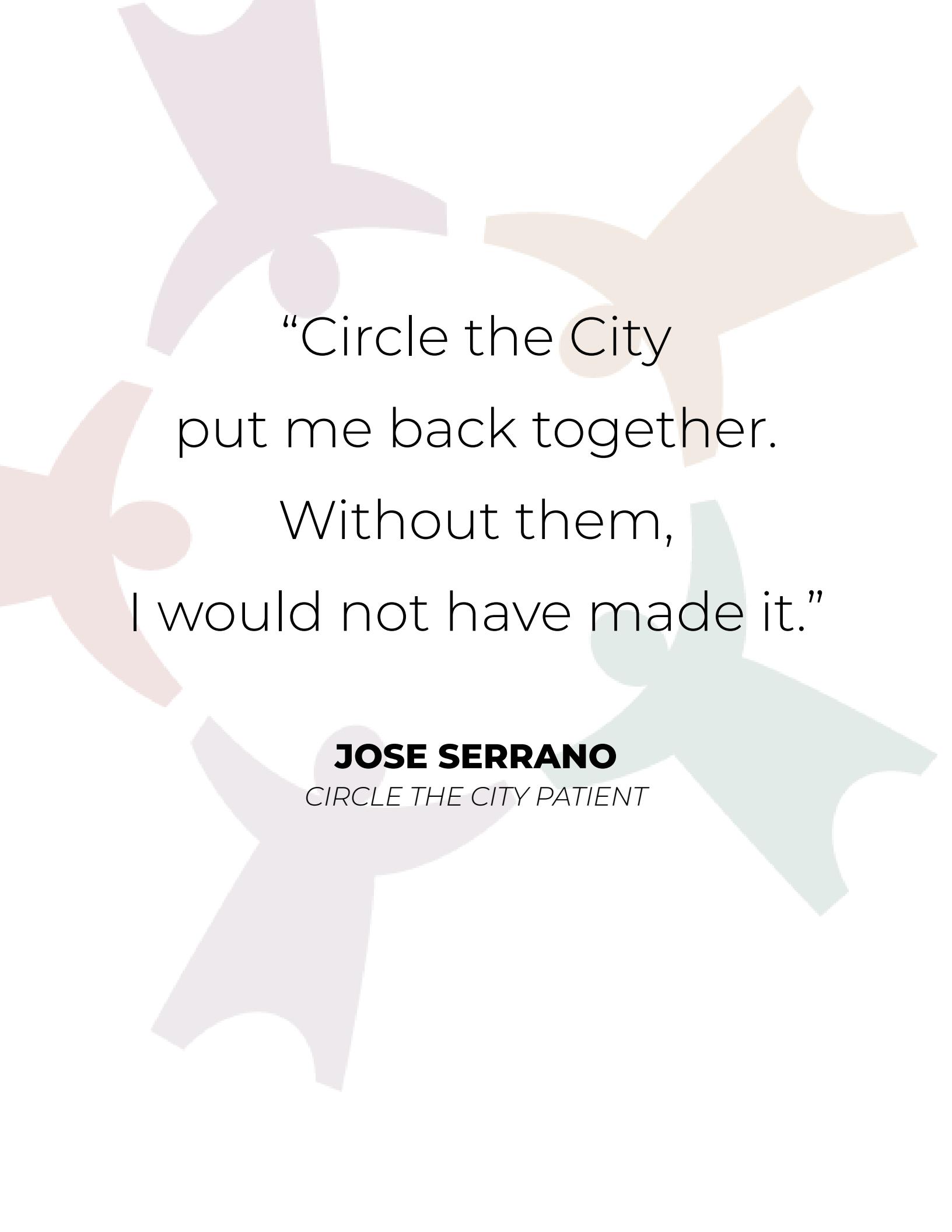




2022 IMPACT REPORT



“Circle the City
put me back together.
Without them,
I would not have made it.”

JOSE SERRANO

CIRCLE THE CITY PATIENT

FROM **KIM DESPRES**, CEO OF CIRCLE THE CITY

Dear Friends,

Reflecting on Circle the City's past year, I am grateful for our compassionate patient care and incredible staff. We are a family of multitalented and diverse individuals who go above and beyond and continue to significantly impact the men, women, and children facing homelessness in our community. As our numbers increase to over 8,000 persons served, we continue to find new and innovative ways to support our patients.



Thank you for your generosity and friendship. The love and support from our donors makes our work possible. We are changing how the community perceives homelessness and know that our work profoundly affects so many lives.

Our focus is on providing healthcare services to persons facing homelessness. We do this through five lines of service:

- **Two fixed-site family health centers**

Our Parsons Family Health Center is located in central Phoenix. Our downtown Family Health Center is located in the Human Services Campus near downtown Phoenix. Both clinics provide primary and preventive healthcare.

- **Two medical respite care centers**

Each medical respite care center offers 50 beds for those who have been living on the streets with acute medical conditions and for people experiencing homelessness being discharged from Valley hospitals who need additional time to complete their recovery.

- **Four mobile medical clinics**

Our mobile medical teams provide primary health care services to patients across Maricopa County who cannot or will not access care at a fixed-site.

- **Street Medicine**

Our street medicine teams provide backpack medicine and mental health services to people facing homelessness in encampments throughout Maricopa County.

- **Health Navigation**

Our health navigators work together with hospital staff to help connect patients facing homelessness to support services upon discharge.

I'm excited to see the many wonderful opportunities the new year holds for Circle the City. Sister Adele O'Sullivan, CSJ, MD, our founder, had a vision that has exceeded her expectations and a future that can only be measured by the impact we are making in the lives of so many individuals. As we celebrate our 10th Anniversary, we hope for and promise a better future for those in need in the years to come. This would not be possible without your continued support and belief in our mission.

Together, we are changing lives and positively impacting our community.

We appreciate you!

Kim Despres

Kim Despres, CEO



ABOUT US

Circle the City is the vision of our founder, Sister Adele O'Sullivan, CSJ, MD. After her initial career as a pharmacist, Sister Adele and her community, the Sisters of St. Joseph of Carondelet, recognized greater healthcare needs in underserved populations. Sister Adele then earned her medical degree from the University of Arizona in 1984 and returned as a doctor to care for people living on the street.

During that time, Sister Adele noticed a lack of sanitary conditions for wound care, challenges with medication management, and the lack of a place for people to rest and recover from a serious illness or injury.

That inspired Sister Adele's vision for a medical respite center for people facing homelessness. The first donations were kept in a shoebox. As donations and community support grew, Circle the City opened Arizona's first respite center for people experiencing homelessness in 2012.

We provide street medicine and behavioral health services to individuals experiencing homelessness in hard-to-reach areas. In addition, we provide health navigation services to support patients in their self-management to achieve medical and social stability.

OUR MISSION

To create and deliver innovative healthcare solutions that compassionately address the needs of men, women, and children facing homelessness.

We are a registered 501(c)(3) nonprofit, federally qualified healthcare organization.



BOARD OF DIRECTORS

Marc Leib, MD, JD
Board Chairman

Linda Hunt
Vice Chairwoman

Roy Pringle
Treasurer

Lori McClelland
Secretary

Sister Adele O'Sullivan, CSJ, MD
Founder

Thomas J. Betlach

Clayton Foster

Marion K. Kelly

Danielle Millard

Nate Nathan

Ryan Odgers, MD

Jaxinta Shaffer

Kelli Smith

Kathy Stein, CSJ



CIRCLE THE CITY

by the numbers

8,000+

Patients seen by
Circle the City yearly

**UP
TO 100**

Respite patients per day
who receive a bed, daily
medical care and meds

64

Patients seen daily by
mobile medical teams

29%

Of respite patients receive
in-house physical therapy

30%

Of patients receive
behavioral healthcare

2,100

Meals served to respite
patients every week



OUR IMPACT

Individuals experiencing homelessness and in need of medical treatment were impacted by our work, giving them the ability to work towards ending homelessness.

Individuals Served

in Fiscal Year 2022

OUR RESPITE CENTERS

237

Downtown Medical
Respite Center (DMRC)

262

Midtown Medical
Respite Center (MMRC)

OUR OUTPATIENT CLINICS

1,519

Parsons Clinic

2,461

Downtown Clinic

STREET MEDICINE

146

Patients in Maricopa County
April 2022 - June 2022

COVID

2,415

COVID vaccines administered to
people experiencing homelessness

Outreach

Our Mobile Medical Units

East Valley Neighborhood Partnership

West Valley Neighborhood Partnership

Central Neighborhood Partnership

North Valley Neighborhood Partnership

Street Medicine

Backpack Medicine into remote areas

Serving East, West, Central and North Valley

Mental Health Providers

Making it possible



1,033

INDIVIDUAL DONORS

A community that believes in our mission.

37

PARTNERS

Organizations that believe in our mission and together we are working to create a community without homelessness.

56

VOLUNTEERS

Dedicated individuals who donate their time and talent and believe in our mission.

210

STAFF

Passionate staff who lovingly and compassionately believe in our mission.

FISCAL YEAR 2021/2022 GRANTS

In FY 21/22 Circle the City received 23 grants, resulting in total funding of \$8,070,533—the largest amount of grant funding received in a single year by Circle the City in its 10-year history. This successful year of grant funding validates grantor confidence in Circle the City's ability to reliably provide integrated primary care services to people facing homelessness, and Circle the City's ongoing expansion of services to meet the needs of those we serve.

Grantor/Funder	Amount	Purpose
Arizona Alliance for Community Health Center	\$5,646,717	Construction of East Valley Medical Respite Care Center
Arizona Alliance for Community Health	\$501,565	Renovations at the Downtown Family Health Center
Arizona Alliance for Community Health Centers	\$74,446	COVID-19 Response
Bank of America	\$25,000	Support for Medical Respite Care Program
BHHS Legacy Foundation	\$75,000	Support for Health Navigator Program in the West Valley
Bidstrup Family Foundation	\$25,000	Support for Medical Respite Care Program
CASS/City of Glendale	\$40,000	Support for West Valley Neighborhood Partnership Program
City of Mesa	\$25,000	Launch of Street Medicine Outreach Program in Mesa
City of Tempe	\$21,120	Support for East Valley Neighborhood Partnership Program
Congregation of St. Joseph Ministry Support	\$10,000	Support for Medical Respite Care Program
Dignity Health	\$5,000	Support for Medical Respite Care Program
HRSA Construction Grant	\$571,522	Renovations and alterations for both primary care clinics and both medical respite care centers
HRSA HIV Prevention Grant	\$341,616	Strengthening Circle the City's HIV prevention efforts
Kemper and Ethel Marley Foundation	\$75,000	Purchase of a wheelchair van
Pakis Family Foundation	\$20,000	General Support
Phoenix Industrial Development Authority	\$50,000	Purchase of a replacement mobile medical clinic vehicle
Salt River Project	\$5,000	Support for Medical Respite Care Program
Season for Sharing	\$10,000	Support for Medical Respite Care Program
Sovereign Military Order of Malta	\$10,000	Support for Medical Respite Care Program
State of Arizona—American Rescue Plan Act Grant	\$362,047	Launch of Mental Health Street Outreach Program
Virginia G. Piper Charitable Trust	\$150,000	General support
Walmart	\$1,500	Heat Relief for Patients
Whiteman Foundation	\$25,000	Support for Medical Respite Care Program
Total	\$8,070,533	

REVENUE

Program Revenue

Respites	\$7,647,224
Clinics	\$3,895,637
Outreach	\$3,057,276

Corporate & Community Support

Donations	\$1,417,612
-----------	-------------

Other Contracts/Grants

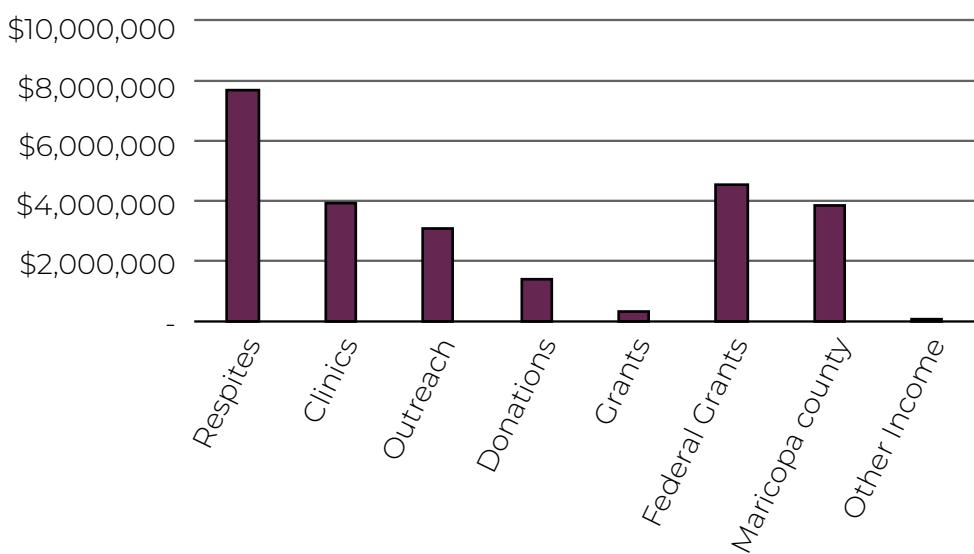
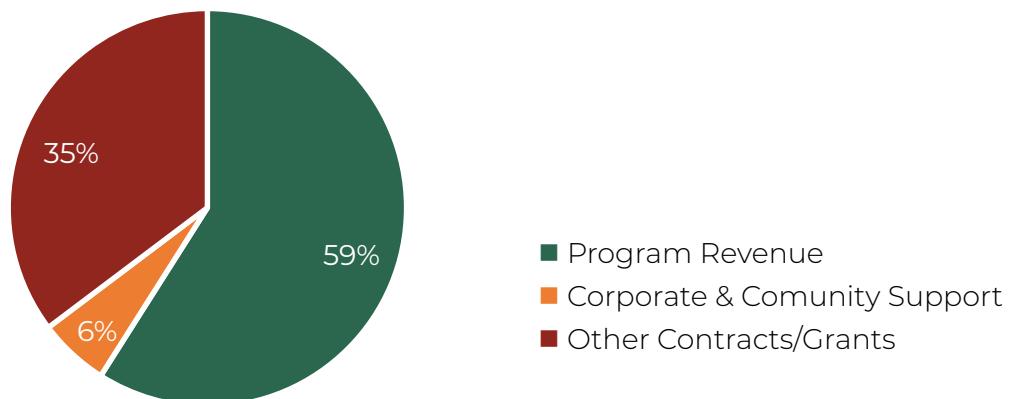
Grants	\$318,620
Federal Grants	\$4,535,195
Maricopa County	\$3,875,812

Other

Other Income	\$2,265
--------------	---------

TOTAL REVENUE

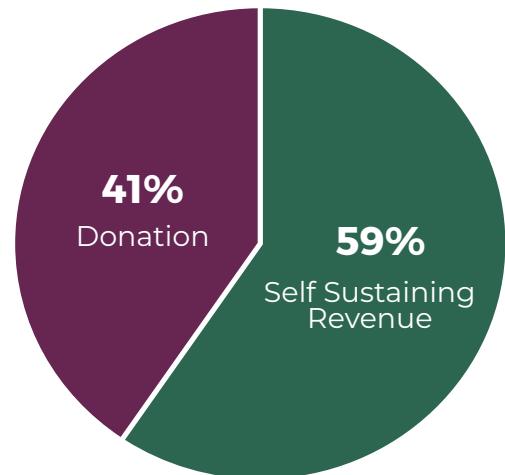
\$24,749,641



SOURCES OF OPERATIONAL REVENUE

24.7M Total Revenue:

- **59%** Self Sustaining Revenue, including AHCCCS, Medicare and Commercial Payers (Compensated Care)
- **41%** Donation Revenue, including individual, Corporate and Foundation Donors; County, State and Federal Grants.



FUNCTIONAL EXPENSES: 2022

	Program	Mgmt/General	Fundraising	Total
Salaries & Wages	\$14,118,877.16		\$338,669.70	\$14,457,546.86
Employee Benefit Expenses	\$1,991,696.07	\$473,965.02	\$68,753.80	\$2,534,414.89
Supplies	\$989,977.18	\$73,443.78	\$8,060.29	\$1,071,481.25
Direct Patient & Prog. Expense	\$301,997.99	\$1,297.62	\$11,675.97	\$314,971.58
Transportation Expense	\$214,335.23		\$366.39	\$214,701.62
Occupancy Expense	\$1,597,919.85	\$275,069.32	\$6,248.15	\$1,879,237.32
Professional Service Expense	\$1,276,125.56	\$407,637.67	\$24,000.00	\$1,707,763.23
Other Expense	\$126,352.29	\$326,865.62	\$99,061.63	\$552,279.54
Direct Fundraising Expense			\$6,337.74	\$6,337.74
Board of Directors		\$21,460.56		\$21,460.56
Depreciation Expense	\$739,582.95	\$39,834.37	\$1,295.85	\$780,713.17
Total Expenditures	\$21,356,864.28	\$1,619,573.96	\$564,469.52	\$23,540,907.76
Beginning Net Assets	\$17,360,354			
Ending Net Assets	\$17,273,738			
Change in Net Assets	\$(86,616)			

Meet Lisa

Circle the City
Patient



Hi Friends,

My name is Lisa and I'm 64 years old. I hope you can take a minute and listen to my story.

Last year I lost my home because my rent went up. I'm on Social Security and I could no longer afford to stay there. I ended up sleeping on a friend's couch, staying in motels, and sometimes when money ran out, I'd sleep on the light rail.

I have heart problems, vascular disease, arthritis and other health problems. Then I got COVID. I was so discouraged. That's when someone told me about Circle the City. I went there and they transported me to a hotel in Phoenix for people who are homeless to quarantine. They gave me a room, food, and medical care. When I got out, Circle the City helped me apply for low-income housing. I just moved into my new apartment last week! I love it! Circle the City took such great care of me without any judgment. If it weren't for them, I would still be out there living on the light rail or the street.

Thank you for supporting Circle the City. They truly bless people like me.

Love,

Lisa



Meet Tommie

Circle the City
Patient

While experiencing homelessness, Tommie's main source of transportation was his bike.

One afternoon he was hit by a hit and run driver. The accident left him with multiple injuries. Tommie was admitted to Midtown Medical Respite Center where he was able to get the treatment he needed.

Upon discharge, Circle the City connected Tommie to affordable housing. He is now healthy and celebrating three years of being in his home. No longer homeless, Tommie still chooses to ride his bike everywhere he goes to stay in shape. Tommie now advocates for the work of Circle the City.

He served as our COVID Peer Ambassador during the pandemic to encourage people experiencing homelessness to get the vaccine.





Meet Denise

Circle the City Patient

Denise is a testament to the vision of Sister Adele and the mission of Circle the City. While raising four children as a single mom and working multiple jobs, she found herself facing homelessness. While homeless, Denise was diagnosed with cancer. The hospital connected Denise to Circle the City. She was admitted to Midtown Medical Respite Center as one of our very first patients, where she was able to stay while battling cancer. She won, and upon discharge, Denise was connected to stable housing.

Today Denise is cancer free, and enjoying life in her home as a grandmother, artist, volunteer, and advocate for the underserved. She regularly shares her inspiring story at speaking at events, including Circle the City's Garden Tea.



The Health Disparities Reducer Badge recognizes health centers that have achieved at least a 10 percentage point improvement in low birth weight, hypertension control, and/or uncontrolled diabetes clinical quality measures (CQMs) during consecutive reporting years for at least one racial/ethnic group, while maintainng or improving the health center's CQM performance from the previous reporting year.



The Access Enhancer Badge recognizes health centers that have increased the total number of patients and the number of patients who recieve at least one comprehensive service (mental health, substance abuse, vision, dental, and/or enabling) by at least 5% during consecutive UDS (Uniform Data System) reporting periods.



10th Anniversary of Circle the City

Circle the City has become one of the most dynamic and innovative nonprofit healthcare organizations for people facing homelessness in the country.

We provide services to over 8,000 men, women and children in Maricopa County.

As we grow, we remain rooted in Sister Adele's vision of providing high quality healthcare with compassion, dignity, and respect.



Ways you can help.

Make a gift

Make a donation today and help provide lifesaving healthcare to people experiencing homelessness. No donation is too small. Your donation may qualify for a charitable tax contribution.

circlethecity.org/ways-to-give

Become a Shoebox Circle monthly donor

Receive special patient updates, information on our growing programs, invitations to tour our facilities, and many other opportunities, as they become available.

circlethecity.org/shoeboxcircle

Volunteer your time

Volunteering is a wonderful way to give back to the community and make a difference.

circlethecity.org/volunteer

Become a corporate partner

Corporate support is an integral part of Circle the City's philanthropic efforts.

circlethecity.org/ways-to-give

Planned giving

You can make a stock gift, IRA (QCD) gift, or bequest and build a legacy to provide healthcare to people facing homelessness.

circlethecity.org/ways-to-give

Spread the word

Share our mission and the impact we are having on the community.





OUR LOCATIONS

Administrative Office

300 West Clarendon Avenue, Suite 200
Phoenix, AZ 85013
(602) 776-0776

Downtown Family Health Center

220 South 12th Avenue, Phoenix, AZ 85007
(602) 258-8282

Downtown Medical Respite Center

210 South 12th Avenue, Phoenix, AZ 85007
(602) 254-4282

Midtown Medical Respite Center

333 West Indian School Road, Phoenix, AZ 85013
(602) 776-9000

The Parsons Family Health Center

3522 North Third Avenue, Phoenix, AZ 85013
(602) 776-7676

MOBILE MEDICAL CARE

(602) 516-6825

HOSPITAL HEALTH NAVIGATOR PROGRAM

Circle the City has a health navigator located in a growing number of hospitals throughout Maricopa County. Our health navigators help connect patients to our outpatient and respite care services.

(602) 325-3535